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NEWS

7/25/2014 12:43 PM





Oracle is shipping its Database In-Memory feature with its latest patch, but the expensive option is reportedly turned on by default.

Oracle on Monday started shipping the 12.1.0.2 release of Oracle Database in what it billed as "the most comprehensive patch set we've ever built." Oracle announced that the release includes the "marquee" Oracle Database In-Memory, but what it doesn't state prominently is that the \$23,000-per-CPU option is enabled by default.

Oracle's <u>announcement</u> does make it clear that the In-Memory feature is included in the patch. And if you read the detailed, <u>130-page release document</u>, it's quite clear that the <u>Oracle Database In-Memory</u> is an extra-cost option. But as The Register reported late Thursday, database expert Kevin Closson has discovered that "the separately licensed In-Memory Option/In-Memory Column Store Feature is enabled by default," as he detailed in a <u>blog post</u>.

[Want more on Oracle's In-Memory feature? Read Oracle In-Memory Option: 6 Key Points.]

The In-Memory feature is hugely desirable in certain use cases because it promises 100-times-faster analytical performance and two-to-four-times faster transactional performance. When the <u>feature was announced</u> in June, Oracle cited dozens of examples of query speeds going from hours or minutes to seconds. And customers including Yahoo, Land O Lakes, Thales Raytheon Systems, Mitsubishi, NetSuite, and others backed up the performance claims. Those gains come at a cost, however, as the option is \$23,000 per CPU, according to Oracle's price list.

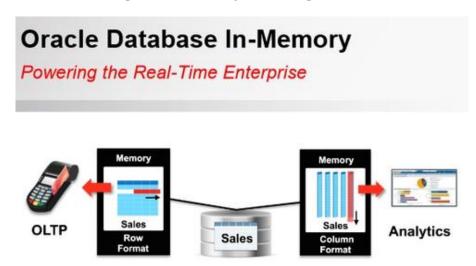


Figure 1. Oracle's unique dual-format architecture

Oracle's Database In-Memory feature certainly has its appeal, but a database expert says the \$23,000-per-CPU option is turned on by default in a new software patch.

"Given the crushing cost of this option/feature I expect that its use will be very selective," writes Closson, a current EMC employee and Oracle engineering veteran. "It's for this reason I wanted to draw to people's attention the fact that -- in my assessment -- this option/feature is very easy to use 'accidentally.' It really should have a default initialization setting that renders the option/feature nascent -- but the reality is quite the opposite."

Oracle has made a habit of adding installing features that are installed by default in patches and management packs without making it clear that they're being installed or that they come with a price, according to Mark Flynn, CEO of the Clear Licensing, a new UK-based organization that's championing improvements in software licensing and auditing practices.

"This is an example of Oracle shooting themselves in the foot because they have a fantastic new piece of software, but it's lost in the mire of this shoddy practice, and they come across as a nasty vendor," Flynn told InformationWeek in a phone interview. "They should be communicating with and educating their customers on the change and its implications."

InformationWeek emailed two press contacts at Oracle at 9:30 AM ET (and followed up by phone) with questions about the In-Memory feature and the default installation settings, but the company did not respond in time for its response to be included in this article. We'll post any statements or updates in the comments area below.

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Doug Henschen is Executive Editor of InformationWeek, where he covers the intersection of enterprise applications with information management, business intelligence, big data and analytics. He previously served as editor in chief of Intelligent Enterprise, editor in chief of ... <u>View Full Bio</u>

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Thomas Claburn, User Rank: Author 7/25/2014 | 7:04:51 PM



Re: Oracle Acknowledges Optional Feature Ships Turned On

But it this new feature worth \$23,000-per-CPU? At that price, I'd be tempted to process the data with pencil and paper.

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D. Henschen, User Rank: Author 7/25/2014 | 4:49:35 PM



Oracle Acknowledges Optional Feature Ships Turned On

An Oracle spokesperson offered the following acknowledgement regarding the newly shipping Oracle Database In-Memory feature:

Yes, Oracle Database In-Memory is an option and it is on by default, as have been all new options since Oracle Database 11g.

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D. Henschen, User Rank: Author 7/25/2014 | 2:45:21 PM



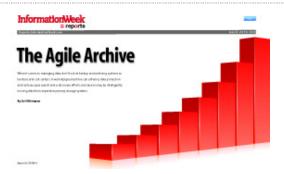
Honor System Vs. Trust-But-Verify

I'm working on a feature on software licensing currently and in a recent interview, IDC analyst Amy Mizoras Konary told me Oracle is one of the few vendors that relies on the honor system, whereby it ships all sorts of software and lets you use it whether you are entitled to use it or not. It has no mechanisms, other than software audits, to alert you whether you are actually entited to use these features.

Most vendors take what she called a "trust but verify" approach whereby notifications are triggered when you try to use or install features that you're not currently entitled to use -- or at least the notification will warn you that it's an extra-cost feature that you may not be licensed to use. This helps avoid those audit surprises.

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